

December 18, 2018

The Honorable Kenneth Alexander Mayor, City of Norfolk 810 Union Street, Suite 1001 Norfolk, Virginia 23510

Mr. Mayor:

On behalf of the Pamunkey Indian Tribal Council, I want to thank you for your efforts to forge a partnership that will benefit the tribe and your citizens. Throughout the tribe's history, ancestors of the Pamunkey Indian Tribe have lived, farmed and hunted across much of central and eastern Virginia. That land includes what is now known as Norfolk. And just as this area played an important role in the tribe's past, I believe that Norfolk will play an even more important role in the Pamunkey Tribe's future.

After a long process to find the perfect site for our resort and casino, we believe we have found that location on the banks of the Elizabeth River in Norfolk. From Day One, when we first made it known that the tribe would be considering a resort with a gaming component, we said that we would only go to a locality that welcomed us. Norfolk has done just that. Our shared excitement for this resort and our common goal of making this a world-class tourist destination has given me great confidence that this partnership will be a winning combination. Our team has enjoyed working with you and the City staff to bring forth an exciting plan that will benefit not only members of the tribe, but also the citizens of Norfolk and the surrounding communities.

As we continue to negotiate the finer details of that plan and take the necessary steps to make this vision a reality, we look forward to building our partnership – and more importantly, our friendship.

Best regards,

Chief Robert Gray

Pamunkey Indian Tribe